Business & Enterprise Systems

Integrity - Service - Excellence



SBEAS KICK-OFF

Small Business Enterprise Application Solutions

> Shaneka Brown PCO Christina Henderson PM 14 January 2020



Agenda



- PROGRAM OVERVIEW
- WHY USE SBEAS?
- BASIC CONTRACT INFORMATION
- > SBEAS ORDERING PROCEDURES
- IDIQ MANAGEMENT
- CUSTOMER SUPPORT
- Q&A'S





PROGRAM OVERVIEW



SBEAS IDIQ



PROJECT

- Objective: The purpose of this Indefinite Delivery/Indefinite Quantity (IDIQ) Contract is to provide a vehicle for customers to access a wide range of Information Technology (IT) Network Centric services and solutions that support the IT lifecycle.
- Scope: The scope of this IDIQ includes the comprehensive suite of IT services and IT solutions to support IT systems and software development in a variety of environments and infrastructures.
- Contract Type:
 - Multiple Award IDIQ: Supports All FP, All CR, and T&M/LH CLINS
 - 5 year base + 1 five (5) year option period
 - Dollar Value: \$13.4B
- NAICS Code: 541511

SCHEDULE

- Awarded: 19 Dec 19
- End of Ordering Period: 18 Dec 29 (10 years after award)
- End of Performance: 18 Dec 34 (15 years after award)











DESCRIPTION

- SBEAS is a preferred use contract vehicle for BES and may be used by all other MAJCOMs that support an Air Force requirement.
- Additional IT services include, but are not limited to documentation, operations, deployment, cybersecurity, configuration management, training, commercial off-the-shelf (COTS) product management and utilization, technology refresh, data and information services, information display services and business analysis for IT programs.

POC'S

- PM: Christina Henderson, GS-13, DAF
- PCO: Patrick Kennerson, GS-12, DAF
- Contracting Specialist: Tyrone Golden, GS-12, DAF
- Contracting Specialist: Willis Wheeler, GS12 DAF



SBEAS Objectives



- Create an enterprise ordering contract that allows USAF customers to acquire IT services and solutions that:
 - Leverage USAF buying power to meet strategic sourcing goals
 - Meet or exceed operational Net-Centric requirements
 - Ensure technical compliance with AF and DoD standards
 - Meet or beat required delivery timeframes
 - Promote Small Business/Support Goals

✓ Customers and Industry play a key role in achieving these objectives



Preferred Use Policy





DEPARTMENT OF THE AIR FORCE

BUSINESS AND ENTERPRISE SYSTEMS DIRECTORATE MAXWELL AIR FORCE BASE GUNTER ANNEX ALABAMA

26 November 2019

MEMORANDUM FOR BUSINESS AND ENTERPRISE SYSTEMS (BES) DIVISIONS

FROM: AFPEO/HI

SUBJECT: BES Directorate Preferred Use of Small Business Enterprise Application Solutions (SBEAS) Contract

Reference: (a) AFPEO/BES Memo, 1 July 2018, Acquisition Delegation Authority and Process.

- 1. Air Force (AF) Information Technology (IT) resources must maintain an acceptable balance of cost, capability and security to support our increasingly net-centric military operational environment. The SBEAS Indefinite Delivery/Indefinite Quantity (ID/IQ) contract vehicle includes the comprehensive suite of IT services and solutions to support IT systems and software development in a variety of environments and infrastructures and will provide customers access to a wide range of IT netcentric services and solutions that support the IT lifecycle. Additional services include, but are not limited to, documentation, operations, deployment, cybersecurity, configuration management, training, commercial off-the-shelf (COTS) product management and utilization, technology refresh, data and information services, information display services and business analysis for IT programs. Additional information regarding the SBEAS ID/IQ contract vehicle can be located at https://www.netcents.af.mil/Contract/SBEAS/.
- As a follow-on to the Application Solutions Small Business ID/IQ, the SBEAS Multiple Award ID/IQ contract vehicle is the preferred source for obtaining IT services and solutions that are within its scope.
- 3. Scope determinations will be the responsibility of the Ordering Contracting Officer (OCO) issuing the task order. Additionally, the OCO may request SBEAS Program Management Office (PMO) support when making scope determinations by using the SBEAS Organizational Box located at AFLCMC.HIC.SmallBusiness@us.af.mil. The OCO shall consider the use of the SBEAS ID/IQ contract vehicle first when meeting BES IT requirements. If the OCO determines that the requirement is not within scope of the SBEAS contract vehicle or that other contracting vehicles are better suited to meet BES needs, the Decision Authority (Reference (a)) may proceed accordingly.
- 4. My POC for this action is the SBEAS PMO via AFLCMC.HIC.SmallBusiness@us.af.mil.

RICHARD T. ALDRIDGE, SES,

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Program Office Responsibilities



- Advise customers and contractors on proper use of IDIQs
 - Conduct User Training
 - Issue DPA to OCOs
 - Conduct outreach and education
 - Conduct program meetings with contractors
 - Maintain resources on SBEAS website
- Perform risk mitigation and contractor oversight
 - Conduct pre-award scope reviews upon request
 - Monitor limitation of subcontracting requirements
- Manage contract compliance
 - Complete IDIQ CPARs





WHY USE SBEAS?



Why Use SBEAS?



- Preferred use of SBEAS as described in the BES Directorate Preferred Use of SBEAS Contract Memorandum, 26 November 2019
- Majority of the mandatory acquisition and contractual mandated requirements are already vetted
- Provides a wide range of contract types, i.e., fixed price, cost, time and material, and labor hour
- Ability to buy best-value services and solutions that deliver mission critical results faster
- Access to Technically Capable Small Business vendors with relevant past performance
- Streamlined ordering process under FAR 16.505 Contractors are deemed fully qualified
- Access to vendor capabilities to assist with performing market research
- Approved Blanket Requirements Approval Document (RAD)
- Flexible Evaluation Strategies
- No contract access fee

See https://www.netcents.af.mil/contracts/sbeas for templates, guidance, information & references.





BASIC CONTRACT INFORMATION



CMMI Appraisal



- The following appraisal level must be held by the prime contractor & must be maintained over the life of the contract:
 - Level 2 CMMI for Development or CMMI for Services using the Software Engineering Institute's (SEI) Standard CMMI Appraisal Method for Improvement (SCAMPI) (Method A).
 - Joint Ventures
 - For approved Joint Ventures, at least 50% of the venturers are required to hold the appraisal level if the Joint Venture itself does not.



Limitation of Subcontracting



- In accordance with FAR 52.219-14, Limitations on Subcontracting, in performance of services awarded, at least 50% of the cost of contract performance incurred for personnel shall be expended by the SBEAS Prime Contractor.
 - The Contractor shall specifically identify the total prime and subcontracted labor dollars combined and the total labor dollars subcontracted separately in each invoice submitted under SBEAS task orders. (CDRL A002)
 - Non-Compliance
 - May not be considered for future Fair Opportunity and as such may be unable to receive any new task order awards under the Basic Contract.
 - The Government reserves the right to not exercise the option period and the right to terminate the contract for default.



SBEAS Subcontracting



Subcontracting Plan Approval at the ID/IQ Level

- Small Business IAW FAR 19.7 plan not required
- Do not add a subcontracting plan at the task order level

Limitations in subcontracting clause

- SBEAS awardees will report subcontracting information to the SBEAS PMO. Compliance with the clause will be managed at the basic IDIQ contract level rather than at the task order level.
- SBEAS PMO and ACO will monitor compliance IAW CDRL A002

SUBCONTRACTORS ARE <u>NOT</u> APPROVED AT THE IDIQ LEVEL;
THEY ARE APPROVED AT THE TASK ORDER LEVEL



Small Business Recertification



- Each contract holder under this IDIQ shall recertify under the 541511 NAICS Code used for this contract award.
 - In accordance with 13 CFR 121.404, recertification shall be completed no more than 120 days prior to the end of the base period and no more than 120 days prior to exercising any option thereafter and will only take place at the end of the base period.
 - Any Contractor who cannot recertify as a small business, may not be considered for future Fair Opportunity and as such may be unable to receive any new task order awards under the Basic Contract.
 - If the contract holder is found to be non-compliant the Government reserves the right to not exercise the option period and the right to terminate the contract for default.
 - Joint Ventures (JV) should review "Small Business Recertification" in the Contract Schedule for specific situational rules.





SBEAS ORDERING PROCEDURES



Ordering Procedures



Fair Opportunity Proposal Request (FOPR) Dissemination

- The Government may disseminate Request for Information (RFIs), Request for Proposals (RFPs) and Fair Opportunity Proposal Requests (FOPRs) via e-mail, facsimile, commercial mail carrier or other electronic means as prescribed by the OCO's agency.
- Please review the POC list on the SBEAS Website to ensure you have the appropriate contacts and are receiving communications.



Ordering Procedures



Cancellation of Requirement

- Canceling a task order solicitation is at the discretion of the OCO and may be necessary when:
 - Services are no longer required
 - Services have significantly changed
 - All offers received are at unreasonable prices, or only one offer is received and the contracting officer cannot determine the reasonableness of the price
 - Is in the government's interest



SBEAS Control Number Request Process (SCNRP)



- Control Numbers Requirement
 - Control Numbers are required for all Fair Opportunity Proposal Requests (FOPRs)

NO DECENTRALIZED ORDERS SHALL BE PLACED BY BES, AIR FORCE MAJCOMS OR OTHER AGENCIES WITHOUT AN ASSIGNED SBEAS CONTROL NUMBER.





IDIQ MANAGEMENT

Contractor Performance U.S. AIR FORCE ASSESSMENT Reports (CPARS)

- Contractor Performance Assessment Report (CPAR)
 - In accordance with FAR 42.15, DFARS 242.15 and AFFARS 5342.15 annual performance evaluations in the form of a CPAR are required for contracts and orders over \$1M.
- Task Order CPAR
 - CPAR required for Task Order > \$1M annually
 - OCO Must Provide a CPAR POC (normally COR)

Contractor Performance U.S. AIR FORCE ASSESSMENT Reports (CPARS)

IDIQ CPAR

- Government will use the annual interim and task order CPAR rating to develop an overall IDIQ CPAR
- The Government will assign point values for each evaluation rating for every task order CPAR
 - Each fiscal year the contractor must maintain a minimum performance rating of 3.00.
 - If the contractor's performance rating is below 3.00 for any two years throughout the life of the contract, the contractor will be off-ramped (the government will not allow the contractor to compete for new task order awards and the government may not exercise the remaining option at the IDIQ level).



CDRLs

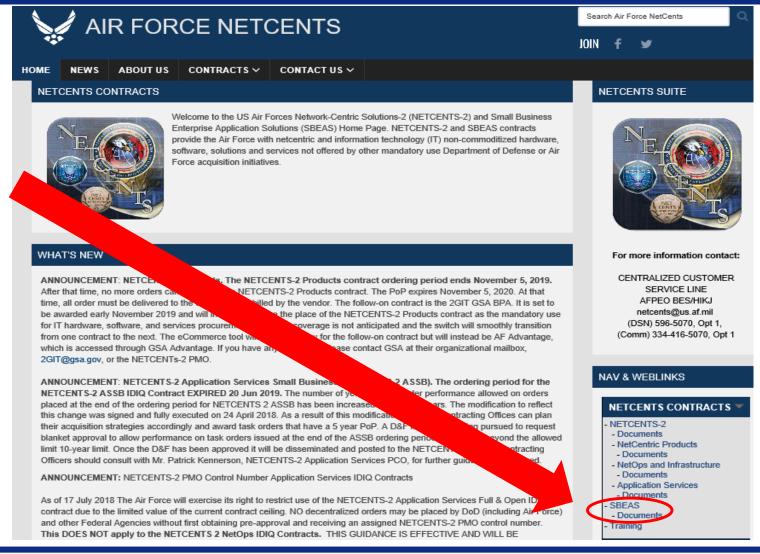


- CDRL A001 Task Order Status Report
- CDRL A002 Limitation of Subcontracting Report
- CDRL A003 Vendor Capabilities Description
- CDRL A004 Mentor-Protégé Agreement
- CDRL A005 Contractor Manpower Reporting
- CDRL A006 CMMI Appraisal



SBEAS Website http://www.netcents.af.mil/







https://www.netcents.af.mil/ Contracts/SBEAS/



U.S. AIR FORCE

SBEAS

SREAS

PURPOSE

The Air Force Small Business Enterprise Applications Solutions (SBEAS) is the replacement Indefinite Delivery/Indefinite Quantity (IDIQ) vehicle for Application Solutions Small Business currently in use via NETCENTS2 IDIQ. The purpose of this IDIQ Contract is to provide a vehicle for customers to access a wide range of Information Technology (IT) Network Centric services and solutions that support the IT lifecycle. While the SBEAS contract is mandatory use for the Business Enterprise Systems (BES) Directorate, this contract vehicle may be used by all other Air Force MAJCOMS and other agencies

that support an Air Force requirement.

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SBEAS NEWS

SBEAS UPDATE: 13 August 2019

Industry Partners,

The anticipated award date is 1st quarter of fiscal year 2020. Timeline to award is now directly contingent upon how quickly GAO rules on outstanding protests. See outstanding protests at the link below.

https://www.gao.gov/legal/bid-protests/search?page_name=bid_protest_docket&openclosed=All&agency=All&snumber=+FA8771-17-R-1000&protestor=&q=&filenum=&Submit=Search#search

FOR DETAILED STATUS ON THE SBEAS ACQUISITION (SEE FBO) https://www.fbo.gov/index?s=opportunity&mode=form&id=9d29e230ed4f1cb0906d7bf88f32ee80&tab=core&_cview=1

For more information contact:

AFPEO BES/HIKJ Contract/Program Assistance Small Business Enterprise Application Solutions

AFLCMC.HIC.SmallBusiness@us.af.mil

SBEAS VENDORS LIST

NAV & WEBLINKS

NETCENTS CONTRACTS

- NETCENTS-2
- Documents
- NetCentric Products
- Documents
- NetOps and Infrastructure
- Documents
- Application Services

Decuments

- SBEAS
- Documents
 Training

AFWAY

ESI

FEDBIZOPS

ITCC - AF PORTAL

MAXWELL-GUNTER ANNEX

CONTACT US

Please Contact the NETCENTS
Team if you require one of our
documents or templates in a nonPDF format. Email file limitation is
5MB.

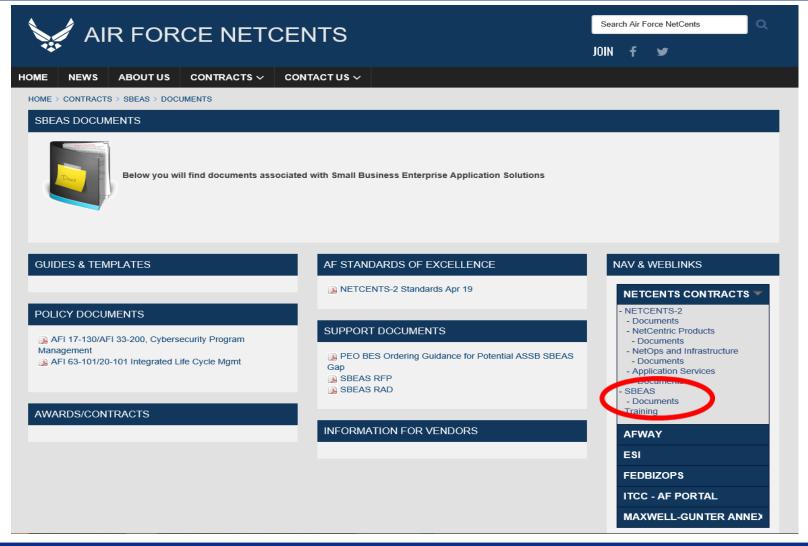
Click on the image below to navigate to our Contact NETCENTS Team Webpage.





Customer Support SBEAS Website Documents







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U.S. AIR FORCE

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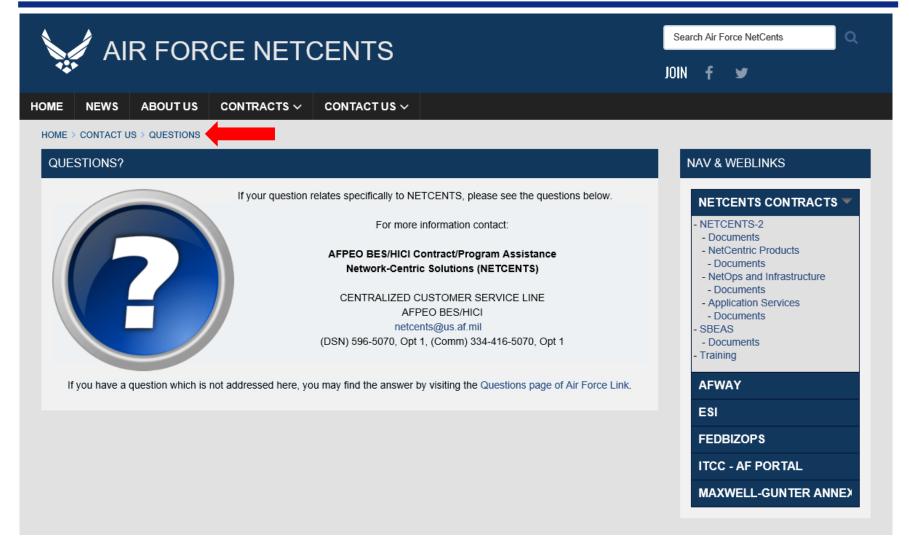
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Customer Support SBEAS Website Questions









Q&A'S





- 1. Is SBEAS a "mandatory use" contract? If so, who will be required to use it? Preferred use for BES, not mandatory for Air Force.
- 2. At this time does the Government anticipate reopening competition to the awardee pool? No, not at this time.
- 3. Is there a usage fee for government personnel utilizing SBEAS? If so, what is it? No usage fee.
- 4. Do you have an estimate of expected usage in 2020, 2021, and beyond? How much "contract value" are you forecasting we might expect beginning in FY20 and beyond? We do not have estimates.
- 5. When will PMRs be scheduled? Program management reviews will be scheduled for Oct 2020.
- 6. Can you clarify the requirement for an un-populated mentor-protege JV to have a security clearance when both the mentor and the protege have the required clearances? Regardless of both members having separate FCL the contract is awarded in the name of the JV and as such is required to be in the name of the JV.
- 7. **Discussion**: FACILITY CLEARANCE LEVEL (FCL) An FCL is not mandatory at the IDIQ level; however, task orders may require an FCL up to and including Top Secret. The requirement for an FCL will be specified at the task order level. **Question**: Can you discuss FCL at the IDIQ and Task Order level and how such clearances may be sponsored during contract execution. For example, could a Task Order be issued that requires a Top Secret clearance prior to Task Order award? **Yes**.
- 8. Will you share the communication plan and rules of engagement for this contract? Refer to POCs on slide 4, JVs shall communicate under this contract as the JV and not as individual members.





- 9. What will be the process for releasing Task Orders? (RFI's and then RFP's?) OCO's have the ability to release in the manner in which they choose. The Government may disseminate Request for Information (RFIs), Request for Proposals (RFPs) and Fair Opportunity Proposal Requests (FOPRs) via e-mail, facsimile, commercial mail carrier or other electronic means as prescribed by the OCO's agency. Please make sure your contact information is up to date on the POC List.
- 10. Does the Government plan to take advantage of the FAX option? Determined at task order level
- 11. How will Task Orders be evaluated? Technical? Price? See answer for question 10.
- 12. Will past performance be a component of Task Order evaluations? See answer for question 10.
- 13. Can the Government further explain "the Schedule" with regards to this sentence: Clause 252.216-7006 "Orders may be issued orally only if authorized in the schedule." The Schedule refers to text immediately after contract face page. The Schedule does not allow orders to be issued orally.
- 14. Do you have a list of upcoming opportunities? This IDIQ supports decentralized ordering as such upcoming requirements can not be tracked Air Force wide. However BES updates the "Smart Guide" (found on the BES website) on a recurring basis identifying strategy for upcoming acquisitions.
- 15. What is the process for making sure our contact information email is up to date on the SBEAS awardees list? Contact the SBEAS Org Box at AFLCMC.HIC.SmallBusiness@us.af.mil.





- 16. Is the workshare requirement (50% prime) required at the task order level or IDIQ level? IDIQ, however while it is not required for the limitations on subcontracting to be met on each individual task order issued under this contract, the Contracting Officer at the task order level has the discretion to require it to be met at the order level.
- 17. As it relates to Limitation of Subcontracting Can the Government explain how the "cost of contract performance incurred for personnel is derived?" See CRDL A002.
- 18. What does this sentence mean:
- "Compliance will be considered an element of responsibility and not a component of size eligibility." Being Compliant with Limitation of Subcontracting does not relate to being a Small Business under our NAICS. Limitation of Subcontracting Compliance is a matter of being responsible party under this contract.
- 19. Work performed by an independent contractor shall be considered a subcontract, and may count toward meeting the applicable limitation on subcontracting where the independent contractor qualifies as a similarly situated entity" Does this mean if a task order does not allow for subcontractors, we cannot use independent contractors who are individuals? Consult Task Order CO.
- 20. Can the Government clarify this sentence:
- "Any work that a similarly situated entity further subcontracts will count toward the 50 percent subcontract amount that cannot be exceeded" Only work performed by 1st tier Similarly Situated Entities count towards being in compliance with LOS.
- 21. Is this saying if a similarly situated subcontractor subcontracts its work to another subcontractor that work will count toward the 50% that can't be exceeded, even if that 3 tier sub is also similarly situated? See 20.





- 22. If the government exercises the option period later than intended, will a contractor who completed their recertification less than 120 days prior to the end of the base period have to recertify? No. Recertification shall be completed no more than 120 days prior to the end of the base period.
- 23. In reference to 52.219-14 Limitation of Subcontracting, what constitutes "supplies?" Can the Government purchase software as part of SBEAS? Paragraphs 2,3,4 of Clause 52.19-14(e) do not apply as this is a service contract. FAR 2.101 defines supplies as "all property except land or interest in land…" Supplies can only be acquired as apart of a "solution under" this contract, ie task order primarily for services that includes ancillary supplies. Depending on how a software requirement is defined by the OCO is can either be a supply or a service.
- 24. Since no list of applicable subcontractors are listed in the sentence "The Contractor shall require the subcontractors specified below to comply with the requirements of this clause:"

 Are subcontractors required to comply with the EVMS clause? Or will this requirement be specifically defined in each Order? This requirement will be specifically defined in each task order.
- 25. The Advance Payments section/options are complex and discussions on this section alone could exceed the time allotted. Will the Government consider holding an additional session or can it provide specific training to further explain the Advance Payments options and processes? Discussions regarding advance payments should occur with OCOs.
- 26. Is an Integrated Master Schedule (IMS) required at the Contract level? If so, Is it possible to get an example of an Integrated Master Schedule (IMS) that is acceptable and/or preferred by the Government? Not required at IDIQ level.





- 27. Can the Government clarify which CPARs will be used for the Task Order CPARs? The government will use all SBEAS task order CPARs to create the IDIQ CPAR.
- 28. What does one year post award date for initial CPAR mean? For the initial CPAR the Government will use any task order CPAR finalized prior to 19 December 2020.
- 29. When will the Government develop the base level CPARs? Annually.
- 30. If a contractor has received no applicable CPARs by the end of a fiscal year, what will the contractor's score be for that year? At this time we cannot rate your performance as it has not occurred. The CPAR rating will be a combination of timeliness and quality of IDIQ deliverables and task order CPAR ratings.





Q&A'S (Asked During Kick-Off)





- 31. Will the Government clarify if Limitation of Subcontracting requires awardees to be compliant annually or at the SBEAS 5 year base period? Must be compliant annually. Compliance monitoring will be done semiannually by the PMO and ACO IAW CDRL A002.
- 32. Will CPARs be computed based on an arithmetic mean or will complexity be considered? Arithmetic mean. However please note we are currently trying to clarify CPARs which will be addressed via a contract modification.
- 33. Do vendors start at "0" for CPARS if they have not received an award? No, see question 30.
- 34. Can Government send less RFI's? RFI's are an important aspect of Market Research for our OCOs, therefore the ACO will not attempt to limit RFIs at the OCO level. The ACO will issue guidance on proper labeling and identification of RFI's vs. RFPs/RFQs and the contractors can make the decision at their level on how they choose to respond to RFI's.
- 35. Can "Space Force" customers use SBEAS? Yes
- 36. Does a JV have to have an FCL before bidding on a FOPR? Not unless the FOPR specifically requires it. The OCO can sponsor a FCL.
- 37. Can SBEAS Primes team with each other? Yes
- 38. What is the purpose of providing capability statements. To make information about your company available to OCO's performing market research.





- 39. In a Mentor Protégée Joint Venture with a large company and a small company, if the Joint Venture is awarded a task order and subs to JV members will the portion subbed to the large be considered small/similarly situated and count toward being compliant LOS? Subcontracting to a large business does not count toward being compliant with LOS.
- 40. Is "Network Type Work" covered under our Scope? Scope determinations are made by the OCO. See the SOO for services within scope of this IDIQ.
- 41. Can other DOD or other Federal Agency's use SBEAS? This contract vehicle may be used by all other Air Force MAJCOMs and other agencies that support an Air Force requirements.