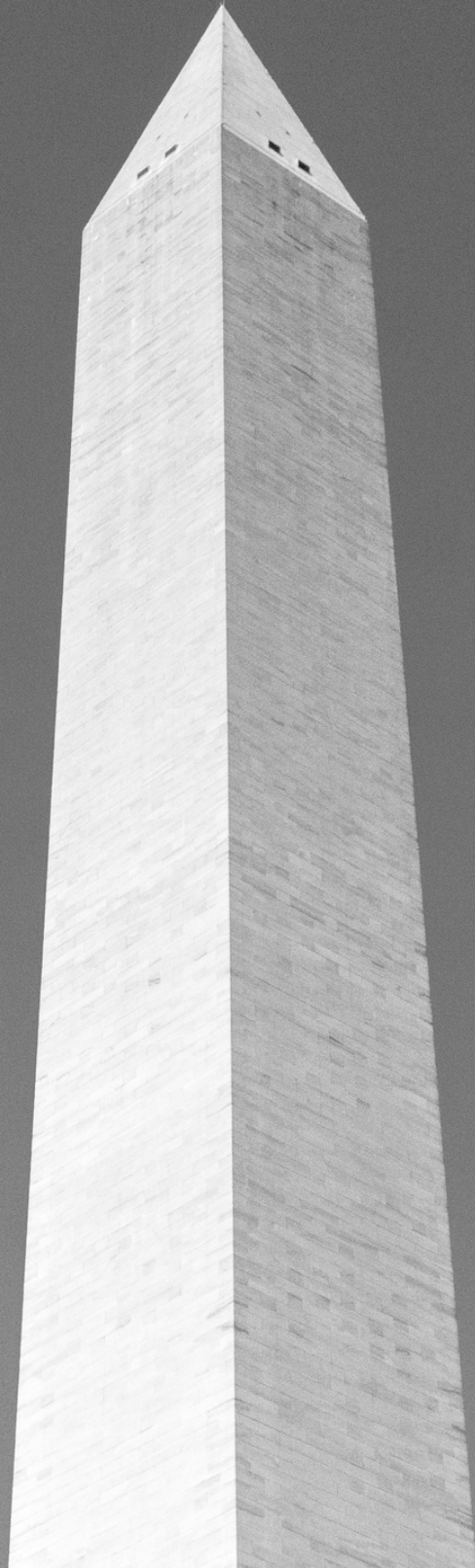# OBSIDIAN

DEVELOPMENT

CYBERSECURITY

OPERATIONS

MODERNIZATION

OBSIDIAN AT A GLANCE

Obsidian is an advanced technology company, designing enterprise solutions for our clients' critical mission and business needs. We design and implement solutions that defend our homeland and protect our government's systems from cyber threats. From leading-edge DevSecOps methodologies to Cyber Security Solutions, we help our clients use technology to solve their most difficult challenges.

Obsidian, founded in 2013, now has over 160 employees operating at more than 25 locations worldwide. Obsidian's core capabilities with demonstrated past performance include: DevSecOps, Cybersecurity, Cloud and IT Services, Solution Architecture, and a truly best-in-class staffing capability. Headquartered in Washington, DC and office in Dayton, OH.

Company Highlights
160+ Employees
20M+ Annual Revenue
25+ Federal Clients Supported Across 7+ Agencies
10+ Years of Past Performance
DoD Facility Clearance
ISO Certified - 9001; 20000; 27001
CMMI Appraisal v2.0 - DEV/3; SVC/3

SAM.Gov: Small Business   **DUNS:** 079160853
NAICS: 541511, 541512,   **CAGE Code:** 6ZZA4
541513, 541519, 518210,
541330,541611

Prime Contract Vehicles
AF SBEAS IDIQ - FA8771-20-D-0012
Army ERP Services (AES) IDIQ
Navy Seaport NxG
DoED CPSS

GSA MAS Consolidated Schedule
Contract Number: GS-35F-292GA
- SIN: 54151S   IT Professional Services
- SIN: 54151HACS   Highly Adaptive CyberSecurity
                   Services (HACS)
- SIN 54151HEAL   Health IT Services
- OLM   Order Level Materials

OBSIDIAN GLOBAL

DHS

Transportation Security Administration, DHS Headquarters, U.S. Citizenship and Immigration Services, U.S. Customs and Border Protection, Office of Intelligence & Analysis, U.S. Coast Guard, Federal Emergency Management Agency, Cyber Security and Infrastructure Security Agency, Consular Affairs, Federal Protective Services, USSS

DEFENSE

U.S. Army, U.S. Navy, U.S. Marine Corp, U.S. Air Force, Army National Guard, Air National Guard, National Defense University*, Defense Cyber Investigation Training Academy, Defense Health Agency

*Prime Customers Supported in RED

CIVIL

Dept. of State, Dept. of Justice, Federal Bureau of Investigation, Social Security Administration, National Aeronautics Space Administration, U.S. Health & Human Services HQ, National Institute of Health, U.S. Postal Service, Dept. of Education, Dept. of Commerce, Library of Congress*, National Gallery of Art*

James Fallen
Chief Information Officer

Co-Founder and Senior Solutions Architect with 20+ years of success delivering enterprise solutions to the U.S. Government. His unique background in global IT services, Software as a Service (SaaS), IT consulting, strategy and design, enable him to deliver operational insights to DevSecOps solutions.

Jeffrey Cecil
Senior Solutions Architect

Certified SOA Professional, implementing DevSecOps automation practices, Agile Delivery Methodologies and Technical Solutions for AF Enterprise Systems with 15 years' PEO BES experience to include MIS, CIE, SPS, DRS, CMOS, GFM as Program Manager and Technical Lead.

Derick Catman, PMP
Director of Capture

Over 20 years of Air Force Enterprise IT expertise with 10+ years' experience managing GWACs for Small-and-Midsized Government contractors. Solutions Architect, Proposal Development and Delivery. Task Order Management and Delivery.

CORE CAPABILITIES
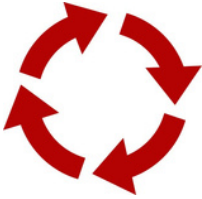
Agile DevSecOps

Obsidian's process for software development is based on the Agile methodology and relies on DevSecOps practices and tools automation. Our process includes multiple phases to develop software, applications, and scripts, and ensure that all requirements for software capabilities adhere to DoD and Federal mandates.

PRPS, **WPAFB.** Purchase Request Processing System. Obsidian delivers new capabilities using AGILE SAFe methodologies. Our efforts have been cited by AFLCMC leadership as a benchmark for agile solutions. Our Agile approach provides Project Management, Architectural oversight, Configuration Management, Information Assurance, and AWS Cloud One administration and delivery.

Cybersecurity

Our personnel implemented the full suite of NIST security doctrine including NIST SP 800-53 Rev 4 and NIST SP 800-37 Rev1. Obsidian uses the DoD 8510.01 RMF six-step process.

Air Force, AFSPC, CDET. We provide Cyber Defense Engineering and Training (CDET) supporting efforts to standardize the AFSPC cyber engineering processes and tools across the enterprise.

NAVSEA, NSWC Crane. We provided significant A&A support to NAVSEA systems. Obsidian led the transition of 13 NSWC Crane systems from DIACAP to DoD Risk Management Framework (RMF).
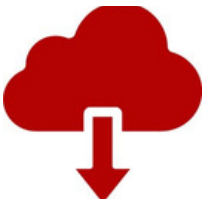
Cloud & IT Services

We lead the implementation and deployment of AWS and Azure cloud services for our clients and manage cloud environments in compliance with the DoD and NIST Cloud Security Reference Model. Our IT Services operating model provides a holistic approach to service management from service strategy through service design, transition, operation, and continuous improvement.

Army, USARC, SIS. We support new equipment fielding, new equipment training, and functional/technical/life cycle support.

Solution Architecture

Obsidian has a Solution Architecture Development Process (SADP) that provides a structured approach for developing, bidding, and executing superior solutions. Our Solution Architects lead projects for the U.S. government to evaluate complex information system designs and implementations and business processes.

Army, Army National Guard, EOSS III. We develop solution strategies, and technical designs, and led the program's Operations and Data Center relocation effort.
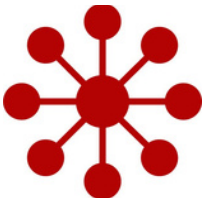
Task Order Delivery

Obsidian's success has been built on our capability to deliver. We have won awards for our delivery excellence, including the Small Business Protégé Company of the Year from DHS and two Agile Bear Awards from USCIS. Obsidian has made significant Resource Management (RM) investments creating one of our core strengths and differentiating capabilities. Our Resource Management team is managed to self-impose performance targets that provide the right talent at the right time. Our performance targets ensure that candidates are sourced within 24 hours, screened within 72 hours, and hired within 1 week.